

# Books and Materials

All books listed for a class are required unless otherwise noted. The Pierce College bookstore **does not keep these books in stock**, however you may **place a prepaid order** if you do not want to order directly from the publisher websites. [Click here to download a printer-friendly, PDF version of the booklist.](#)

## **REAL 120 Purchase and Sales Agreements (CORRESPONDENCE)**

**Instructor: Morrie Pedersen**

### **Modern Real Estate Practice, 17th Edition**

Authors: Galaty, Allaway and Kyle

Publisher: Dearborn Real Estate Education

ISBN13: 9781419521942 or ISBN: 1419521942

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**

### **REAL 120 Washington Purchase and Sales Agreements**

Author/Publisher: Pierce College, 14th Edition, October 2008

**Order From: [kbeaumont@pierce.ctc.edu](mailto:kbeaumont@pierce.ctc.edu)**

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## **REAL 125 Washington Real Estate Fundamentals**

**Instructor: Morrie Pedersen (CORRESPONDENCE)**

### **Washington Real Estate Fundamentals, 14th Edition**

Author: Haupt

Publisher: Rockwell Publishing

ISBN: 978-1-887051-41-5

**Call Rockwell Publishing at 1.800.221.9347 opt. 1 to order.**

### **REAL 125 Washington Real Estate Fundamental Student Packet**

Author/Publisher: Pierce College, 14th Edition, November 2007

**Order From: [kbeaumont@pierce.ctc.edu](mailto:kbeaumont@pierce.ctc.edu)**

### **Washington Real Estate Laws**

(RCW 18.85 and 18.86 and related Washington Administrative Codes)

Author/Publisher: The State of Washington

**Download from DOL**

### **Washington Real Estate Exam Prep, 2nd or newer Edition**

Publisher: Dearborn Real Estate Education

ISBN: 0-7931-4786-7 or ISBN 13: 978-0793147861

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

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## **REAL 125 Washington Real Estate Fundamentals (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

### **Mastering Real Estate Principles, 5th Edition**

Author: Cortesi

Publisher: Dearborn Real Estate Education

ISBN-10: 1427767750 or ISBN-13: 978-1427767752

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**

### **Washington Real Estate Exam Prep, 2nd or newer Edition**

Publisher: Dearborn Real Estate Education

ISBN: 0-7931-4786-7 or ISBN 13: 978-0793147861

**Order from: [www.recampus.com](http://www.recampus.com)**

### **Washington Real Estate Laws**

(RCW 18.85 and 18.86 and related Washington Administrative Codes)

Author/Publisher: The State of Washington

**Download from DOL**

**A financial calculator (The HP 12C recommended)**

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**REAL 135 Principles of Appraising (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

**Fundamentals of Real Estate Appraisal, 10th Edition**

Author: Ventolo/Williams

Publisher: Dearborn Real Estate Education

ISBN: 1-4277-7874-4

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**

**The Appraisal of Real Estate, 13th Edition (optional)**

Author/Publisher: The Appraisal Institute

ISBN 10: 0-922-1549-88 or ISBN-13: 978-0922-1549-82

**Order from: [www.appraisalinstitute.org/store/](http://www.appraisalinstitute.org/store/)**

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**REAL 160 Real Estate Practices (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

**Modern Real Estate Practice, 17th Edition**

Author: Kyle, Galaty, Allaway

Publisher: Dearborn Real Estate Education

ISBN-10: 1-4195-2198-5 or ISBN-13: 978-1-41952198-90

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**

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**REAL 205A Real Estate Brokerage Management (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

**Real Estate Brokerage – A Management Guide, 7th Edition**

Author: McAdam/Cyr/Sobeck

Publisher: Dearborn Real Estate Education

ISBN 10: 1-427-7664-01 or ISBN-13: 978-142-7766-403

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**

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**REAL 235 Appraisal Procedures (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

**Mastering Real Estate Appraisal, 1st Edition**

ISBN-10: 0793161134

Author: Carr, Lawson and Shultz

Publisher: Dearborn Real Estate Education

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**

**The Appraisal of Real Estate, 13th Edition (optional)**

Author/Publisher: The Appraisal Institute

ISBN 10: 0-922-1549-88 or ISBN-13: 978-0922-1549-82

**Order from: [www.appraisalinstitute.org/store/](http://www.appraisalinstitute.org/store/)**

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**REAL 240 Real Estate Appraisal Series (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

**Market Analysis & Highest and Best Use, 2005 Edition**

Author/Publisher: Hondros

ISBN-13: 978-1598-4408-98

**Order from: [www.exam-prep.com/](http://www.exam-prep.com/)**

**Residential Report Writing, 2005 Edition**

Author/Publisher: Hondros

ISBN-13: 978-1598-4402-32

**Order from: [www.exam-prep.com/](http://www.exam-prep.com/)**

**Residential Site Valuation and Cost Approach, 2005 Edition**

Author/Publisher: Hondros

ISBN-13: 978-1-59844-088-1

**Order from: [www.exam-prep.com/](http://www.exam-prep.com/)**

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**REAL 250 Real Estate Appraisal Sales Comparison & Income (ONLINE)**

**Instructor: Shirley Baenen and Robert Corl**

**Residential Sales Comparison & Income Approaches  
2nd Edition 2009**

Author/Publisher: Hondros

ISBN 13: 978-1-59844-124-6

Published by:

Hondros Learning

4140 Executive Parkway

Westerville, Ohio 43081

**Order from: [www.exam-prep.com/](http://www.exam-prep.com/)**

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**REAL 260 Real Estate Law (ONLINE)**

**Shirley Baenen and Robert Corl**

**Real Estate Law, 7th Edition**

Author: Karp and Klayman

ISBN-10: 1-4277-826-28 or ISBN-13: 978-1427-7826-25

Publisher: Dearborn Real Estate Education

**Order from: [www.recampus.com](http://www.recampus.com) 1-800-972-2220**

**or [www.amazon.com](http://www.amazon.com)**