**STATE OF WASHINGTON**

**PIERCE COLLEGE DISTRICT**

**SOLE SOURCE POSTING**

**CN-1025**

Pierce College contemplates awarding a sole source contract to Hobson for Starfish Software and Student Success services.

Hobsons (Starfish) has been providing a unique set of student success solutions to Pierce College. While other vendors provide some similar tools, we have not found another that provides the expansive and integrated mix that Starfish is providing. Including but not limited to:

• degree mapping aligned with Guided Pathways;

• degree progress;

• early alert and kudos;

• predictive analytics;

• online scheduling;

• integrated registration;

• dynamic reporting;

• full integration with the Learning Management System (LMS; Canvas);

• and dedicated strategic consulting

As an existing contractor, Starfish has already undertaken dynamic design to assure the system is fully functionable in the WA State CtcLink PeopleSoft Project environment. This is extremely important to Pierce College, having moved from our legacy system to CtcLink PeopleSoft Software within the last couple of months. Having a three-year relationship with Starfish assured that they were prepared and working closely with us through the shift to the new CtcLink PeopleSoft system. Further, the expansive network of partner institutions (both in- and out-of-state) creates a strong community of student success professionals and implementation strategists to assure that the system is highly functional and continuously developed directly in response to the needs of clients. Finally, through a previous WIPHE agreement, we have managed a multi-year implementation process, which has included hundreds of hours of programming, training for students, faculty, and staff, and built a culture around the tool that would be extremely disruptive and costly to undo and which no other vendor could replicate.

The contract will be issued on or about September 30, 2020 for 60 months. The dollar value is estimated at $609,000.

Offers’ contemplating the scope above are required to submit capability statements specifically outlining their ability to match or do better in their ability to meet all of Pierce College’s requirements and scope by September 4, 2020. Submission that only advertise product without persuasive documentation outlining their ability to match or do better will be disregarded.

In the absence of other qualified sources, it is Pierce College’s intent to make a sole source award of the contract.

To submit capability statements or for questions, contact:

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